

Glencoe Regional Health decommissions its legacy system, Healthland Classic, on time and on budget with HealthData Archiver™

The Situation

Glencoe Regional Health (GRH) transitioned from its Healthland Classic electronic medical record (EMR) to Epic in 2013. As some of the Healthland Classic data was not able to convert to Epic, and in order to maintain HIPAA compliance, GRH needed to archive its Healthland Classic data in perpetuity so patients could access their medical records.

GRH needed a partner that could decommission its legacy system reliably and efficiently, as well as deliver a solution that provided user-friendly access to archived medical records.

The GRH team interviewed and received demos from “many different vendors,” shared Ryan Lake, GRH’s Director of IT. “Most of them charged based on data volume or for hosting and access,” Lake continued. “Their payment models really didn’t work for us. We needed an easy-to-use system that we could maintain long term without a huge expense.”

The Solution

Glencoe Regional Health partnered with Harmony Healthcare IT (Harmony) to decommission Healthland Classic and archive its legacy data into HealthData Archiver™.

“Harmony was the one vendor that could promise a long-term solution without a huge expense,” said Lake. “HealthData Archiver™ was user friendly and intuitive, so we didn’t have to put a lot of effort into learning a system being used for relatively few people.”

CASE STUDY



Organizational Profile

- Non-profit Healthcare System
- Minnesota
- EHR archive
- Migration from Healthland Classic to Epic

Product

HEALTHDATA ARCHIVER



Ryan Lake
Director of IT
Glencoe Regional Health

"Harmony came in with a process and procedure that was more laid out and defined than most vendors that we work with. That process made archiving very simple for us. Harmony would let us know what they were doing, but even more importantly, they'd let us know when they needed something from us and exactly what they needed from us... It was very low-impact for the resources on our side."

The Solution, continued

In addition to being cost effective and user friendly, Harmony implemented the project to spec with very little involvement from GRH resources.

"Harmony requires very little effort from internal staff and the project is kept on time, on budget. There are few vendors that can produce what I need without a lot of time and effort from me – Harmony can," noted Lake.

The Results

User Friendly

"I have only heard good comments in terms of how user friendly and easy the system is to work with."

- R. Lake

Delivered Within Budget

"We had a few instances of scope creep, and each time Harmony said they could handle the change for zero cost."

- R. Lake

Archive with an Audit Trail

"HealthData Archiver™ tracks which medical records were released to which patients."

- R. Lake

Great Experience with Harmony Healthcare IT Staff

Delivered on Time



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