

# Critical access hospital cuts \$14k monthly in vendor maintenance alone by archiving its CPSI/Evident electronic health record.

## The Situation

Spooner Health had outgrown the electronic health record (EHR) software they'd been using since 2006. The organization planned to switch to Epic, the software used by their partner organization, but most of its existing data would not transfer to the new system. Furthermore, to maintain its current EHR, CPSI/Evident, Spooner Health was required to pay expensive monthly fees, plus the costs of maintaining the server equipment for at least 7 to 10 more years.

The 25-bed critical access hospital in Spooner, Wisconsin needed a partner that could archive its current system so their records would be easily accessible and comply with state retention regulations.

## The Solution

Jeremy Masterjohn, Spooner Health's IT Director, said Spooner Health selected Harmony Healthcare IT for its archiving project because "Harmony was the most familiar with CPSI which would make for the smoothest transition."

"Harmony was the right fit from a price perspective, they had the right knowledge base, and they had done a similar implementation before," said Masterjohn.

Spooner Health was also impressed with how easy it was to use Harmony Healthcare IT's HealthData Archiver™. The simple, user-friendly software meant the healthcare information management staff spent less time accessing records requests. The IT Department handled fewer help requests with HealthData Archiver™ than they did with CPSI. Additionally, the Transaction Posting Module feature from HealthData Archiver™ allowed the Business Department to save time by simplifying the accounts receivable wind-down process for open accounts.

## CASE STUDY



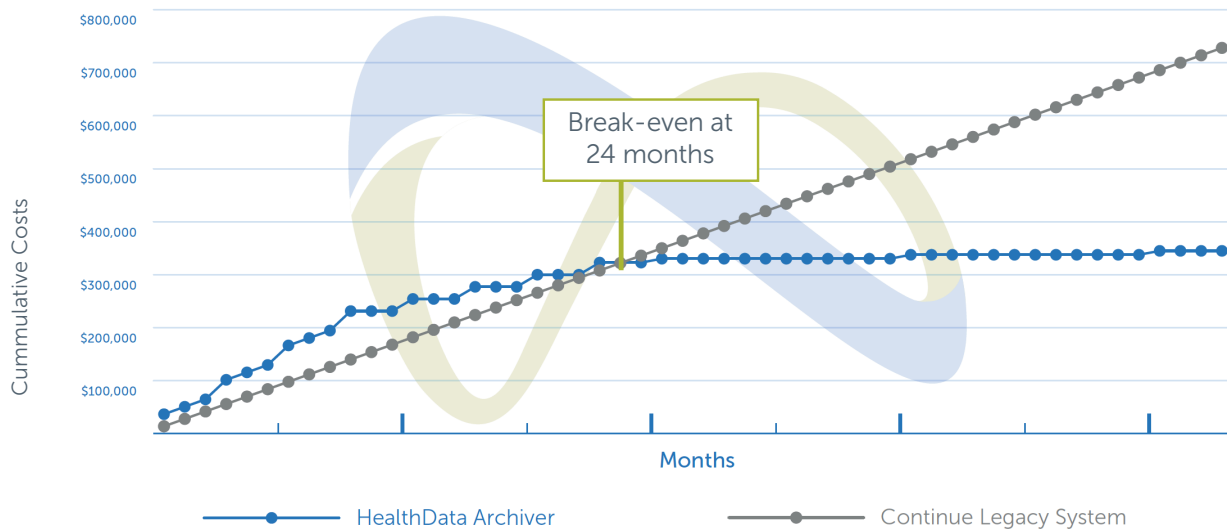
### Organizational Profile

- 25-bed Critical Access Hospital
- Spooner, Wisconsin
- EHR archive & A/R wind down
- Migration from CPSI to Epic

### Product

**HEALTHDATA**  
ARCHIVER

## Projected Costs



"Working with Harmony was a great experience. It was difficult extracting the archive data, and everyone at Harmony went the extra mile to make it happen. If they had to work extra to make our due dates, they did. I would say, overall, I had a great experience and we are happy with the product. With Harmony, all the information you're looking for is under one record. That's where Harmony really shines."

Jeremy Masterjohn, IT Director, Spooner Health

## Benefits & Results

### More Than \$14,000 in Savings Every Month

Spooner Health cut \$14,000 per month in vendor maintenance—and \$10,000 to \$15,000 per server—once it migrated legacy data from CPSI to HealthData Archiver™.

### Time Savings

Accessing legacy data is quick and easy. "The process is less laborious," said Masterjohn. "From an IT perspective, we spend almost no time on Harmony. Previously, we spent endless hours with our legacy vendor."

### User-Friendly Interface

"The Harmony software is pretty straightforward—it's just a couple clicks," said Masterjohn. "Most users are able to find and manage records themselves without extra help."

### Cyber Security Risk Mitigation

The software's ability to limit access by IP address is one feature that provides Spooner Health additional security and peace of mind. "Harmony has definitely made our lives a lot easier," said Masterjohn.



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